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Tracy Hanks, MBA
Sr Consulting Partner

Tracy Hanks brings over 15 years of experience in procurement, acquisitions, and program management across federal, state, and commercial sectors. She specializes in cradle-to-grave procurement lifecycle support, helping organizations navigate the full spectrum of contracting—from opportunity identification and capture strategy to proposal development, contract award, and post-award execution.

Tracy has supported complex, high-value programs exceeding \$700M and has extensive experience in government contracting, compliance, and operational execution. Her expertise spans contract strategy, solicitation development, cost and pricing analysis, and vendor engagement, as well as building the internal systems and processes organizations need to compete for and successfully manage contract opportunities.

As a strategic partner to LGC Core, Tracy plays a critical role in strengthening clients' revenue pipelines and positioning businesses for sustainable growth. She works closely with organizations to translate strategy into actionable procurement pathways, ensuring they are not only competitive in pursuing opportunities but also operationally prepared to deliver.

Tracy holds an MBA with a concentration in Acquisitions and a Bachelor of Science in Legal Studies, and she is currently pursuing a Doctor of Business Administration (DBA) in Organizational Management. She is recognized for her practical, results-driven approach and her ability to bridge the gap between strategy, compliance, and execution.